Olatokunbo Ajayi

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PROFESSIONAL EXPERIENCE

W. A Investments & Development — Atlanta, GA
AI Research & Acquisitions Analyst (Summer Internship) — May 2026 – Aug 2026

- Evaluated rent payment processing platforms across semi-branded SaaS and custom Stripe Connect architectures, delivering a build-vs-buy analysis covering transaction fees, compliance requirements, and integration effort for the firm's real estate portfolio
- Conducted acquisition target research and holding company benchmarking across real estate and adjacent sectors, informing portfolio structure and market-entry decisions for firm leadership
- Supported structuring and review of a multi-component real estate services agreement, surfacing an entity registration discrepancy prior to contract execution and coordinating verification with counterparties
- Led end-to-end development of the firm's corporate website using Astro, Tailwind CSS, and Cloudflare Pages, managing stakeholder review cycles with executive leadership through launch readiness

Delta Air Lines — Atlanta, GA
Project Management Intern, Airport Customer Service — Aug 2025 – May 2026

- Automated shift-selection and bid-processing workflows handling 50,000+ employee bids, reducing manual coordination by 150+ hours across frontline scheduling operations
- Built 6 Excel trackers managing shift bids, issue logs, training status, and rollout readiness across 8+ airport customer service workstreams for a 20,000-person workforce
- Produced 10+ process maps and implementation materials translating station requirements into product specs and training steps across multiple hub stations
- Cleaned 3,000+ workflow records, flagging ~2,500 exceptions requiring remediation before broader adoption across the shift marketplace platform

JPMorgan Chase — Remote
Investment Banking Extern — Jun 2024 – Aug 2024

- Built DCF valuation outputs, comparable-company tables, and precedent-transaction analyses in Excel to support decision-ready valuation ranges and pitch materials
- Developed concise company profiles and deal memos summarizing financial performance, market position, competitor bids, and supply-chain risks for banker-style review
- Benchmarked EV/EBITDA, P/E, and revenue multiples across peer companies, strengthening valuation assumptions and finance presentation support

PROFESSIONAL & VOLUNTEERING INITIATIVES

Ferguson Centers for Leadership Excellence (Ferguson CLE) — Remote
Ferguson Fellow — 2026 – Present

- Selected for a two-year fellowship developing future real estate leaders, providing scholarship support, 1:1 industry mentorship, and career access across commercial real estate firms
- Building relationships with real estate executives and peers through LifeRamp professional coaching, leadership development modules, and fellowship networking programming

Management Leadership for Tomorrow (MLT) — Remote
Career Prep Fellow (CP27) — 2025 – Present

- Completed coaching sprints focused on analytical communication, professional writing, interview preparation, and concise business presentation delivery
- Refined resume, LinkedIn, and STAR story materials through iterative feedback, emphasizing ATS alignment, document quality, and recruiter-ready formatting

Artificial Intelligence Club (AI FinTech) — Georgia State University
President (Member since 2025) — Aug 2026 – Present

- Lead a ~30-member student organization, directing technical sessions and networking programming with faculty and industry practitioners on applied machine learning, AI ethics, and fintech use cases

EDUCATION

Georgia State University, J. Mack Robinson College of Business — Atlanta, GA
Bachelor of Business Administration, Computer Information Systems (AI & Analytics); Expected Graduation: December 2027
Awards & Honors: President's List, HOPE Zell Miller Scholarship, Hacklanta '26 FinTech Track Winner (Vantrell)

CERTIFICATIONS & SPECIALIZED TRAINING

NSF BPC - AI & ML Certificate | July 2025
Inside LVMH - Supply Chain Management Certificate | May 2025 – June 2025
Goldman Sachs - Virtual Insight Series | May 2025 – June 2025

ADDITIONAL INFORMATION

AI & Automation	Claude API, LLM application development, prompt engineering and skill authoring, agentic workflow design, multi-agent orchestration, PyTorch, Playwright browser automation, MCP integrations
Technical Skills	Python, SQL, Tableau, Power BI, Advanced Excel (PivotTables, XLOOKUP, SUMIFS, Power Query), Git and GitHub, Microsoft 365, SharePoint
Finance & Analysis	Financial statement analysis, valuation support, DCF modeling, comparable-company analysis, real estate underwriting, sensitivity and scenario analysis, investment memo preparation
Workflow	Process automation, workflow mapping, data validation, requirements documentation, dashboarding, stakeholder communication
Languages	English – fluent; Yoruba – conversational
Interests	AI implementation, volleyball, badminton, chess, swimming